

# Paul Sullivan

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American University  
Department of Economics  
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## EDUCATION

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Ph.D. Economics, *University of Virginia* 2005  
Advisors: Steven Stern, John Pepper, William Johnson  
M.A. Economics, *University of Virginia* 2001  
B.A. Economics, *College of the Holy Cross* 1999

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## EMPLOYMENT

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*American University*, Department of Economics, Associate Professor 2020-present  
*American University*, Department of Economics, Assistant Professor 2016-2020  
*U.S. Bureau of Labor Statistics*, Research Economist 2006-2016  
*University of Michigan*, Post-Doctoral Fellow 2004-2006  
Visiting Positions  
*University of Western Ontario*, Department of Economics 2014-2015

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## RESEARCH AND TEACHING FIELDS

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Labor, Econometrics, Housing, Public

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## PUBLICATIONS

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“Job Tasks, Task-Specific Work Experience, and the Gender Wage Gap,” (with Ralph Stinebrickner and Todd Stinebrickner), conditionally accepted, **Journal of Human Capital**

“Beauty, Job Tasks, and Wages: A New Conclusion about Employer Taste-Based Discrimination,” (with Ralph Stinebrickner and Todd Stinebrickner), **Review of Economics and Statistics**, 101(4), October 2019, pp. 602-615.

“Job Tasks, Time Allocation, and Wages,” (with Ralph Stinebrickner and Todd Stinebrickner), **Journal of Labor Economics**, 37(2), April 2019, pp. 399-433.

“Implications of U.S. Tax Policy for House Prices, Rents, and Homeownership,” (with Kamila Sommer), **American Economic Review**, 108(2), February 2018, pp. 241-274.

“Search and Non-Wage Job Characteristics,” (with Ted To), **Journal of Human Resources**, 49(2), Spring 2014, pp. 472-507.

“The Equilibrium Effect of Fundamentals on House Prices and Rents,” (with Kamila Sommer and Randal Verbrugge), **Journal of Monetary Economics**, 60(7), October 2013, pp. 854-870.

“Empirical Evidence on Occupation and Industry Specific Human Capital,” *Labour Economics*, 17(3), June 2010, pp. 567-580.

“A Dynamic Analysis of Educational Attainment, Occupational Choices, and Job Search,” *International Economic Review*, 51(1), February 2010, pp. 289-317.

“Estimation of an Occupational Choice Model when Occupations are Misclassified,” *Journal of Human Resources*, 44(2), Spring 2009, pp. 495-535.

## **WORKING PAPERS**

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“Public Opinion, Racial Bias, and Labor Market Outcomes,” (with Kaveh Majlesi and Silvia Prina)

“The Effect of the Tax Cuts and Jobs Act on the Housing Market,” (with Kamila Sommer)

“Job Dispersion and Compensating Wage Differentials,” (with Ted To).

## **TEACHING EXPERIENCE**

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### ***American University***

Applied Econometrics (Econ 322) Fall 2017-2021, Spring 2018-2023

Labor Economics (Econ 373) Spring 2017-2023

Graduate Labor Economics (Econ 673) Fall 2016-2020

Principles of Microeconomics (Econ 200) Spring 2017

### ***University of Western Ontario***

Applied Econometrics (undergraduate) (Econ 3388A) Fall 2014

Advanced Econometrics (Ph.D. level) (Econ 9615A) Fall 2014

### ***University of Virginia***

Principles of Microeconomics Fall 2002

## **SEMINARS AND CONFERENCE PRESENTATIONS**

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2018 Society of Labor Economists Annual Meeting (Toronto)

2017 Washington University in St. Louis, UVA Economics Alumni Conference, Southern Economic Association Annual Meeting (Tampa)

2016 American University, Boston College Center for Retirement Research, Southern Economic Association Annual Meeting (Washington, D.C.), UVA Economics Alumni Conference

2015 McMaster University, Federal Reserve Bank of Cleveland, Temple University

2014 Federal Reserve Bank of New York, University of Missouri, Wesleyan University, University of Western Ontario

2013 University of Wisconsin-Madison and Federal Reserve Bank of St. Louis HULM Conference (St. Louis)

2012 ASSA Meetings (Chicago), AREUEA Annual Meeting (discussion), Temple University

- 2011 Georgetown University, U.S. Census Center for Economic Studies, Cost-of-Living and Supplemental Poverty Measure Conference at the Brookings Institution, Federal Economic Statistics Advisory Committee, Southern Economic Association Meeting (discussion) (Washington D.C.)
- 2010 Midwest Economic Association Annual Meeting, University of Richmond, Western Economic Association Annual Meeting, NBER Summer Institute: Aggregate Implications of Microeconomic Consumption Behavior Workshop
- 2003-2009 American University, DYNARE Conference at Federal Reserve Bank of Boston, Society of Labor Economists Annual Meeting, University of Virginia, Southern Economic Association Annual Meeting (New Orleans, LA), University of Western Ontario CIBC Conference on Human Capital and Productivity, Society of Labor Economists Annual Meeting, University of Michigan

## PEER REVIEW

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Reviewer for: *Journal of Human Resources*, *Journal of Labor Economics*, *International Economic Review*, *Review of Economics and Statistics*, *Review of Economic Dynamics*, *Economic Journal*, *Journal of Applied Econometrics*, *Labour Economics*, *European Economic Review*, *Review of Economics of the Household*, *Journal of Housing Economics*, *Scandinavian Journal of Economics*, *Economic Inquiry*, *Journal of Economic Behavior and Organization*, *Labour*, *Southern Economic Journal*, *Regional Science and Urban Economics*, *Journal of Human Capital*, *Macroeconomic Dynamics*, *Journal of Public Economics*, *National Tax Journal*, *Review of Economic Studies*

## PROFESSIONAL SERVICE AND ACTIVITIES

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### American University Departmental Service:

PhD Program Placement Director	Fall 2020-Fall 2022
Faculty Recruiting Committee	Spring 2020
Merit Pay Committee	2017, 2018, 2021, 2023
Economics Honors Program Coordinator	2018-2021
Co-Organizer of Research Seminar Series	2016-2018
Faculty Recruiting Committee	2016-2017

### Association Memberships

American Economic Association, Society of Labor Economists, Econometric Society, Southern Economic Association

## ADVISING

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### Ph.D. Students, as Primary Advisor:

Angie Ahmadi (2023), placement: Analysis Group

### Ph.D. Students, as Committee Member:

Valerie Lacarte (2018)

Stephan Lefebvre (2020)

Jayne Yoo (2021)

Eric Carlson (2022)

Elissa Cohen (2023)

## HONORS AND FELLOWSHIPS

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Dissertation Year Fellowship, <i>University of Virginia</i>	2003-2004
Pre-Doctoral Fellowship, <i>Bankard Fund for Political Economy</i>	2002-2003
Academic Enhancement Research Fellowship, <i>University of Virginia</i>	2001
Graduate Fellowship, <i>University of Virginia</i>	2000-2002
Phi Beta Kappa, <i>College of the Holy Cross</i>	1999

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