

Lewis Faulk

American University
School of Public Affairs, Department of Public Administration and Policy
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APPOINTMENTS AND AFFILIATIONS

2011-present American University, School of Public Affairs

Associate Professor of Public Administration and Policy, 2017-
Assistant Professor of Public Administration and Policy, 2011-2017

Internal Affiliations

Faculty Fellow, Metropolitan Policy Center, 2014-
Affiliated Faculty, AU Center for Innovation, 2017-2023
Affiliated Faculty, Kogod School of Business, Management Department, 2017-2023

External Affiliations

Nonprofit Management and Leadership,
Editor-in-Chief, 2021-present
Editorial Board, 2015-2020

Public Administration Review

Editorial Board, 2023-present
Vienna University of Economics and Business, Department of Management, Institute for
Public Management & Governance
Visiting Researcher, Summer 2024

Independent Sector

Visiting Scholar, 2020
Public Policy Committee 2020-2024
Universität Hamburg, Germany, School of Business, Economics and Social Sciences
Visiting Researcher, Summer 2018
National Center on Nonprofit Enterprise, Research Advisory Network, 2017-present
Arizona State University, Center for Organizational Research and Design
Research Fellow, 2016-2023

EDUCATION

2011	Ph. D.	Public Policy	Georgia State University & Georgia Institute of Technology
2010	M.S.	Urban Policy Studies	Andrew Young School of Policy Studies, Georgia State University
2003	B.A.	Spanish	Davidson College

PEER-REVIEWED JOURNAL ARTICLES, BOOK CHAPTERS, AND PUBLICATIONS

MacIndoe, Heather, Mirae Kim, Faulk, Lewis, and Claire Connacher (2024). *The Pursuit of Influence: Interviews with Nonprofits about Advocacy*. Independent Sector.

<https://independentsector.org/resource/the-pursuit-of-influence/>

Faulk, Lewis, and Jaleesa Hall (2024). "Nonprofit Venture Development: Starting New Nonprofits and Social Ventures." In David O. Renz, William A. Brown, and Fredrik O. Andersson, eds. *The Jossey-Bass Handbook of Nonprofit Leadership and Management*, 5th ed. Wiley.

Faulk, Lewis, Mirae Kim, and Heather MacIndoe (2023). *The Retreat of Influence: Exploring the Decline of Nonprofit Advocacy and Public Engagement*. Independent Sector.

<https://independentsector.org/policy/advocacy-research/>

- Svensson, Per, Fredrik O. Andersson, and Lewis Faulk (2023). "Entrepreneurial Bricolage and Innovation in Sport for Development and Peace Organizations." *Journal of Sport Management*, 38(2), 77-91. <https://doi.org/10.1123/jsm.2023-0030>
- Andersson, Fredrik O., Per G. Svensson, and Lewis Faulk (2022). "Social entrepreneurship and sport for development and peace." In *Social Innovation, Entrepreneurship, and Sport for Development and Peace*. Routledge. <https://www.taylorfrancis.com/chapters/edit/10.4324/9781003212744-3/social-entrepreneurship-sport-development-peace-fredrik-andersson-per-svensson-lewis-faulk>
- Willems, Jurgen, Lewis Faulk, and Silke Boenigk (2021). "Reputation Shocks and Recovery in Public-Serving Organizations: The Moderating Effect of Mission Valence." *Journal of Public Administration Research and Theory*, 31(2), 311-327 <https://doi.org/10.1093/jopart/muaa041>
- Faulk, Lewis, Mirae Kim, Teresa Derrick-Mills, Elizabeth T. Boris, Laura Tomasko, Nora Hakizimana, Tianyu Chen, Minjung Kim, and Layla Nath (2021). *Nonprofit Trends and Impacts 2021: National Findings on Diversity and Representation, Donation Trends from 2015-2020, and Effects of 2020*. Urban Institute. <https://www.urban.org/research/publication/nonprofit-trends-and-impacts-2021>
- Svensson, Per, Fredrik O. Andersson, and Lewis Faulk (2020). "Organizational Capacity and Entrepreneurial Behavior." *Nonprofit Management and Leadership*, 30(4), 693-707. doi.org/10.1002/nml.21407
- Faulk, Lewis, Sheela Pandey, Sanjay K. Pandey, and Kristen Scott Kennedy (2020). "Donors' responses to profit incentives in the social sector: The entrepreneurial orientation reward and the profit penalty." *Journal of Policy Analysis and Management*, 39(1), 218-242. doi.org/10.1002/pam.22179
- Willems, Jurgen and Lewis Faulk (2019). "Does Voluntary Disclosure Matter When Organizations Violate Stakeholder Trust?" *Journal of Behavioral Public Administration*, 2(1). doi.org/10.30636/jbpa.21.45
- AbouAssi, Khaldoun, Lewis Faulk, Long Tran, Lilli Shaffer, and Minjung Kim (2019). Use and Perceptions of the Availability of Local Government and Nonprofit Services in Diverse Urban Settings. *Nonprofit and Voluntary Sector Quarterly*, 48(5), 975-997. doi.org/10.1177/0899764019845521
- Svensson, Per, Fredrik O. Andersson, and Lewis Faulk (2018). "A Quantitative Assessment of Organizational Capacity and Organizational Life Stages in Sport for Development and Peace." *Journal of Sport Management*, 32(3), 295-313. doi.org/10.1123/jsm.2017-0244
- Young, Dennis R. and Lewis Faulk (2018). "Franchises and Federations: The Economics of Multi-site Nonprofit Organizations." In Bruce A. Seaman and Dennis R. Young, eds. *Handbook of Research on Nonprofit Economics and Management*, 2nd ed. Edward Elgar Publishers.
- Faulk, Lewis, and Amanda J. Stewart (2017). "As You Sow, so Shall You Reap? Evaluating if Targeted Financial Capacity-Building Improves Nonprofit Financial Growth." *Nonprofit Management and Leadership*, 27(3), 317-334. doi.org/10.1002/nml.21247
- Faulk, Lewis, Jasmine McGinnis Johnson, and Jesse Lecy (2017). "Competitive Advantage in Nonprofit Grant Markets: Implications of Network Embeddedness and Status." *International Public Management Journal*, 20(2), 261-293. doi.org/10.1080/10967494.2016.1141811
- Willems, Jurgen, Marc Jegers, and Lewis Faulk (2016). "Organizational Effectiveness Reputation in the Nonprofit Sector." *Public Performance & Management Review*, 39(2), 454-475. doi.org/10.1080/15309576.2015.1108802
- Faulk, Lewis, Jurgen Willems, Jasmine McGinnis Johnson, and Amanda J. Stewart (2016). "Network Connections and Competitively Awarded Funding: The Impacts of Board Network Structures and Status Interlocks on Nonprofit Organizations' Foundation Grant Acquisition" *Public Management Review*, 18(10), 1425-1455. doi.org/10.1080/14719037.2015.1112421
- Andersson, Fredrik O., Lewis Faulk, and Amanda J. Stewart (2016). " Toward More Targeted Capacity

- Building: Diagnosing Capacity Needs Across Organizational Life Stages." *VOLUNTAS: International Journal of Voluntary and Nonprofit Organizations*, 27(6), 2860–2888. doi.org/10.1007/s11266-015-9634-7
- Faulk, Lewis, and Jasmine McGinnis Johnson. (2016). "Philanthropy: Shaping and Being Shaped by Public Policy." In Elizabeth T. Boris and C. Eugene Steuerle, eds. *Nonprofits and Government*, 3rd ed. Lanham, MD: Roman & Littlefield.
- Stewart, Amanda J. and Lewis Faulk (2014). "Administrative Growth and Grant Payouts in Nonprofit Foundations: Fulfilling the Public Good amid Professionalization?" *Public Administration Review*, 74(5), 630–639. doi.org/10.1111/puar.12231
- Ashley, Shena and Lewis Faulk (2014). "Financial Analysis for Measuring and Comparing Risk in Grantmaking Portfolios." *The Foundation Review*, 6(3), article 8. doi.org/10.9707/1944-5660.1212
- Faulk, Lewis (2014). "Overcoming the Cause of Failure and the Role of Issue Salience: Toward a Comprehensive Theory for Nonprofit Activity and Competition in a Three-Sector Economy." *Nonprofit Policy Forum*, 5(2), 335–365. doi.org/10.1515/npf-2014-0004
- Faulk, Lewis, Lauren Hamilton Edwards, Gregory B. Lewis, and Jasmine McGinnis (2013). "An Analysis of Gender Pay Disparity in the Nonprofit Sector: An Outcome of Labor Motivation or Gendered Jobs?" *Nonprofit and Voluntary Sector Quarterly*, 42(6), 1268-1287. doi.org/10.1177/0899764012455951
Selected for the *Robert Cleary Award for Excellence in Public Affairs Research*, 2014
- Young, Dennis R., Lewis Faulk, and Jasmine McGinnis (2013). "Voluntary Organizations." In Bruni, L. and Zamagni, S., eds. *Handbook of the Economics of Philanthropy, Reciprocity and Social Enterprise*, Edward Elgar Publishers, 441-452.
- Ashley, Shena and Lewis Faulk (2010). "Nonprofit Competition in the Grants Marketplace: Exploring the Relationship Between Nonprofit Financial Ratios and Grant Amount." *Nonprofit Management and Leadership*, 21(1), 43-57. doi.org/10.1002/nml.20011
- Young, Dennis R. and Lewis Faulk (2010). "Franchises and Federations: The Economics of Multi-site Nonprofit Organizations." In Bruce A. Seaman and Dennis R. Young, eds. *Handbook of Research on Nonprofit Economics and Management*, Edward Elgar Publishers.

OTHER REPORTS AND PUBLICATIONS

- MacIndoe, Heather, Lewis Faulk, and Mirae Kim (2024, October 29). "Rising partisanship is making nonprofits more reluctant to engage in policy debates – new research." *The Conversation*. <https://theconversation.com/rising-partisanship-is-making-nonprofits-more-reluctant-to-engage-in-policy-debates-new-research-231225>
- Martin, Hannah, Laura Tomasko, Elizabeth T. Boris, Jesse Lecy, Lewis Faulk, Mirae Kim (2024). *Nonprofit Trends and Impacts 2021–2023: National Findings on Nonprofit Civic Engagement from 2019 to 2023*. Urban Institute. <https://www.urban.org/research/publication/nonprofit-trends-and-impacts-2021-2023-national-findings-nonprofit-civic-engagement-2019-2023>
- Martin, Hannah, Laura Tomasko, Elizabeth T. Boris, Jesse Lecy, Lewis Faulk, Mirae Kim (2024). *Nonprofit Trends and Impacts 2021–2023: National Findings on Government Grants and Contracts from 2019 to 2023*. Urban Institute. <https://www.urban.org/research/publication/nonprofit-trends-and-impacts-2021-2023-national-findings-government-grants-contracts-2019-2023>
- Hannah Martin, Elizabeth T. Boris, Laura Tomasko, Cindy M. Lott, Jesse Lecy, Lewis Faulk, Mirae Kim (2024). *Nonprofit Trends and Impacts 2021–2023: National Findings on Nonprofits' Contact with Agencies That Regulate Charities from 2022 to 2023*. Urban Institute. <https://www.urban.org/research/publication/nonprofit-trends-and-impacts-2021-2023-national-findings-nonprofits-contact-agencies-regulate-charities-2022-2023>
- Faulk, Lewis, Heather MacIndoe, and Mirae Kim (2023, August 2). "Nonprofits may engage in advocacy

- and limited lobbying, but few do so – new research.” *The Conversation*.
<https://theconversation.com/nonprofits-may-engage-in-advocacy-and-limited-lobbying-but-few-do-so-new-research-210427>
- Young, Dennis R. and Lewis Faulk (2023). “Nonprofit Federations.” In Helmut Anheier, Regina List, and Stefan Toepler, eds. *International Encyclopedia of Civil Society*, 2nd Ed.
https://link.springer.com/referenceworkentry/10.1007/978-3-319-99675-2_64-1
- Faulk, Lewis, Mirae Kim, Teresa Derrick-Mills, Elizabeth Boris, Laura Tomasko, and Nora Hakizimana (2021). *Findings on US Donation Trends, 2015–2020*. Urban Institute.
https://www.urban.org/sites/default/files/2021/10/07/nonprofit_trends_and_impacts_2021_donation_fact_sheet.pdf
- Faulk, Lewis, Mirae Kim, Teresa Derrick-Mills, Elizabeth Boris, Laura Tomasko, and Nora Hakizimana (2021). *National Findings on Diversity and Representation in the Nonprofit Sector*. Urban Institute.
https://www.urban.org/sites/default/files/2021/11/05/national_findings_on_diversity_and_representation_in_the_nonprofit_sector.pdf
- Faulk, L. (2018). "Takeaways for Researchers and Nonprofit Leaders." Report summarizing the research and discussions presented at the 2018 ARNOVA Symposium on Public Policy and key takeaways for researchers and practitioners. <https://www.arnova.org/symposium-reports/>
- Faulk, L. (2016). "Takeaways for Researchers, Funders, and Policymakers." Report summarizing the research and discussions presented at the 2016 ARNOVA Symposium on Public Policy and key takeaways for researchers, funders, and policymakers. <https://www.arnova.org/symposium-reports/>
- Faulk, L. (2016). “Private Foundation and Public Charity Grantmaker Funding of the Kansas City Nonprofit Sector from 2003-2013.” Report for the Midwest Center for Nonprofit Leadership.
- Faulk, L. and Stewart, A. J. (2015). "Takeaways for Researchers, Funders, and Policymakers." Report summarizing the research and discussions presented at the 2015 ARNOVA Symposium on Public Policy and key takeaways for researchers, funders, and policymakers.
<https://www.arnova.org/symposium-reports/>
- Johnson, Jasmine McGinnis, Lewis Faulk, and Susannah B. Ali (2015). “Exploring the Risks of Government Funded Growth in Human Service Organizations.” *Academy of Management Proceedings* (Meeting Abstract Supplement) **18243**. Full text available at:
<http://dx.doi.org/10.2139/ssrn.2313228>
- Young, Dennis R. and Lewis Faulk (2010). “Nonprofit Federations.” In Helmut Anheier, Regina List, and Stefan Toepler, eds. *International Encyclopedia of Civil Society*, Springer Science Publishers, 660-666.
- Faulk, L. (2010). “Edifice Complex: Building Ownership and Financial Strength of Nonprofit Theaters.” RGK Center for Philanthropy and Community Service Working Paper Series. University of Texas at Austin, LBJ School of Public Affairs. www.rgkcenter.org/programs/summerfellows
- Young, Dennis R., Lewis Faulk and Nicholas Harvey (2009). “The Boundaries of Social Enterprise: When Can a Failing Business Succeed in Nonprofit Form?” EMES European Research Network, *EMES Conferences Selected Papers Series*, ECSP-Bo8-11.

WORKING PAPERS

“Structural Stability During COVID-19: Testing Meier and O’Toole’s Buffering Function in Service Providing Organizations” With Tianyu Chen, Mirae Kim, and William Prince.

“Understanding What Nonprofits Say Versus What They Do When It Comes to Advocacy.” With Mirae Kim and Heather MacIndoe.

“How Revenue Sources Impact Nonprofit Advocacy: Complementary, Supplementary, and Adversarial Public Engagement.” With Mirae Kim and Heather MacIndoe.

“Equity in Action: Connections Between DEI Initiatives, Diverse Leadership, and Nonprofit Advocacy.” With Mirae Kim and Heather MacIndoe.

“Bounded Rationality: The Role of Knowledge of Regulations in Nonprofits’ Engagement in Policy Advocacy.” With Mirae Kim and Heather MacIndoe.

“Organization Capacity, Innovation, and Performance in Sport for Development: A Mixed-Methods Study.” With Per Svensson and Fredrik Andersson.

“The effect of nonpharmaceutical interventions of COVID-19 on start-up social entrepreneurship.” With Tianyu Chen.

“Pandemic Shock and Resilience: Socio-Demographic Vulnerability of Community-Level Nonprofit Services.” With Tianyu Chen, Bo Li, and Mirae Kim.

“The role of performance signals on early organization reputation building and the moderating influence of mission valence.” With Minjung Kim and Jurgen Willems.

“Diversity in Nonprofit Entrepreneurship: Factors that influence the creation, growth, and survival of new nonprofit organizations are key to understanding the vitality, diversity, and representation of the nonprofit sector. With Fredrik O. Andersson, Teresa Harrison, Mirae Kim, and Jesse Lecy.

“Public Support Revenue and Media Visibility: The Case of U.S. Advocacy-Oriented Nonprofit Organizations.” With Long Tran and Lilli Shaffer.

“The Effect of Nonprofit Debt on Major Foundation Giving.” With Shena Ashley.

“Public Leaders or Private Accountants? The Relationship between Donor Advised Funds and Public Problem Solving Programs in U.S. Community Foundations.” With Jasmine McGinnis Johnson.

“Illuminating the Black Box: Testing the Two-Stage Competitive Process for Grants.” With Amanda J. Stewart, and John F. Boyer.

“The Adoption, Use, and Impact of Performance Management Practices by Nonprofits in Foundation Grant Funding Markets.”

“Understanding Grantseeking and Grantmaking in Competitive Nonprofit Markets.” With Amanda J. Stewart.

“The Influence of Foundation Activity and Grant Market Competition on Nonprofit Administrative and Fundraising Expenses.”

“Market Density as a Determinant of Nonprofit Philanthropic Resource Attainment.” With Shena Ashley.

“Foundation Grantmaking in Competitive Nonprofit Markets.” With Shena Ashley.

“A Partial Theory of Competition in Grant Markets.” With Jesse D. Lecy and Jasmine McGinnis Johnson.

“Explaining the Use of Commercial Revenue Surplus in Nonprofit Organizations.” With Marcus Lam and Janelle Kerlin.

“Nonprofits, the Compensatory State, and the Paradox of Neoliberalism.” With Robert F. Durant and Amanda J. Stewart.

PAPERS IN PROGRESS

“Simulated ChatGPT Experiments vs. Actual Experiments of Donor Behavior: AI Uses for Behavioral Nonprofit Research.” With Tianyu Chen, Minjung Kim, and Jurgen Willems.

“Testing Differences between Donation and Volunteering Citizen Participation Intentions in Experiments and Actual Behaviors.” With Minjung Kim.

“Signals of Entrepreneurial Orientation on Stakeholder Response: Developing a Scale of Perceived EO in the Nonprofit Sector.” With Minjung Kim and Peter Frumkin.

“The (Spillover) Effect of Nonprofits’ External Affairs Activity on Voter Turnout.” With Tianyu Chen.

“A Multilevel Governance Approach to Representation in Nonprofits and Organizational Outcomes During the Covid-19 Pandemic.” With Tianyu Chen and William Prince.

“Social Media Use and Impacts on Nonprofit Organizations.” With Tianyu Chen.

FUNDED RESEARCH AND DATA PROJECTS

“National Survey of Nonprofit Trends and Impacts 2024” (2024-2025, \$21,364). Subgrant from Urban Institute with primary funding from Fidelity Charitable and the Barr Foundation and conducted in partnership with Urban Institute and George Mason University. Nationally representative survey and accompanying data analysis to expand the National Survey of Nonprofit Trends and Impacts project, a multi-year panel study of 501(c)(3) nonprofit organizations.

“Public Engagement Nonprofit Survey and Interviews with Nonprofit Leaders” (2022-2024, \$260,000). Funded by Independent Sector. Lewis Faulk (PI), Mirae Kim (PI), and Heather MacIndoe (PI). Nationally representative survey and mixed-methods study to evaluate current advocacy capacity and engagement in US nonprofit organizations, better understand the role equity plays in nonprofit advocacy, and gauge US nonprofit engagement in nonpartisan civic engagement. Designed to serve as an update to the 2000 Strengthening Nonprofit Advocacy Project (SNAP) to understand changes in the field and serve as an additional nationally representative benchmark study for future research.

<https://independentsector.org/policy/advocacy-research/>

“Developing a Data Platform for Analysis of Nonprofit Organizations” (2020-2024, \$1,440,544). Funded by the National Science Foundation, Human Networks and Data Science – Infrastructure Program (Collaborative Award, numbers 2024310, 2024307, 2024320, 2024330). Lewis Faulk (PI), Mirae Kim (PI), Calton Pu (PI), Teresa Derrick-Mills (PI), Alan Abramson (Co-PI), and Elizabeth Boris. To build the Nonprofit Panel Data Platform, a collaborative web-based data and research platform for the Nonprofit Panel Dataset Project.

Project Description: <https://www.urban.org/partnering-understand-long-term-trends-nonprofit-organization-activities-and-needs>

Project Website: <https://urbaninstitute.github.io/nccs/resources/nonprofit-trends-and-impacts/>

Data: *National Survey of Nonprofit Trends and Impacts Public Use Files.*

<https://datacatalog.urban.org/dataset/national-survey-nonprofit-trends-and-impacts-public-use-files>

“Impacts of Recent Giving Trends on Nonprofits and Communities” (2020-2021, \$400,000). Funded by the Generosity Commission and the Giving USA Foundation, with additional support from Independent Sector. Elizabeth Boris, Teresa Derrick-Mills, Lewis Faulk, Allison Grayson, and Mirae Kim. The inaugural National Survey of Nonprofit Trends and Impacts under the Nonprofit Panel Dataset Project.

“The Nonprofit Entrepreneurship Financing Study” (2018-2020, \$11,120) and “Nonprofit Startup Survey” (2020-2021). Funded in part by an Indiana University Lilly Family School of Philanthropy Research Grant (2018-2020). Fredrik O. Andersson and Lewis Faulk.

“Reputation Shocks and Recovery in Public-Serving Organizations.” Data for Willems, J., Faulk, L., & Boenigk, S. (2020). Reputation Shocks and Recovery in Public-Serving Organizations: The Moderating Effect of Mission Valence. *Journal of Public Administration Research and Theory*. Dataset available through the Open Science Framework, <https://osf.io/y7rvu>. Citation: Willems, J., & Faulk, L. (2020), “Supplementary materials: Reputation shocks and recovery in public-serving organizations,” *Open Science Foundation*, <https://osf.io/y7rvu>. Figures are available under a CC BY 4.0 license at <https://doi.org/10.6084/m9.figshare.12902321> and <https://doi.org/10.6084/m9.figshare.12902324>.

“Voluntary Disclosure and Nonprofit Trust” (2018). Data from 3 experiments that test the effects of nonprofit scandals and organizations’ voluntary disclosure of those events on individuals’ donation behavior. Jurgen Willems and Lewis Faulk. Dataset available through the Open Science Framework, <https://osf.io/wqzsa/>. Citation: Willems, J., & Faulk, L. (2019), “Does voluntary disclosure matter when nonprofit organizations violate stakeholder trust? - Additional materials,” *Open Science Foundation*, <https://osf.io/wqzsa/>

“DC Area Survey” (2016, 2018). Funded by AU School of Public Affairs and Provost’s Office. Khaldoun AbouAssi, Lynn Addington, Michael Bader (PI), Kim Blankenship, Ernesto Castaneda, Lewis Faulk, Maria de Jesus, Sonya Grier, Eric Hershberg, Derek Hyra, Robin Lumsdaine, Vicky Wilkins, Matthew Wright, and Thespina Yamanis. Surveys of residents in diverse neighborhoods in the DC metropolitan area, focused on attachment to place, health, safety, trust in local organizations, and governance, <http://www.american.edu/spa/metro-policy/dc-area-survey.cfm>

“Intra-Metropolitan Population Shifts and the Responsiveness of Local Nonprofit Organizations” (2015-present). Funded in part by an American University Metropolitan Policy Center and School of Public Affairs Faculty Research Grant (2015, \$9,810). Lewis Faulk and Michael Bader. Data on nonprofit organizations in gentrified urban neighborhoods on organizational, program, and funding changes as they respond to intra-metropolitan demographic shifts. Pilot of the Nonprofit Panel Dataset Project.

“A Survey Experiment on the Effects of Organizational Form and Financing Strategy” (2015). Funded by AU School of Public Affairs. Lewis Faulk, Sheela Pandey, Sanjay Pandey, and Kristen Scott Kennedy. Data from an experimental design testing the effects of competition for individual contributions between nonprofit organizations, for-profit social enterprises, and organizations using Social Impact Bonds. Dataset available through the Open Science Framework, <https://osf.io/63wfg>. Citation: Faulk, L., Pandey, S., Pandey, S. K., & Scott Kennedy, K. (2019). “Donor support for social causes: A survey experiment on the effects of organizational form and financing strategy,” *Open Science Foundation*, <https://osf.io/63wfg>

“American University Grantseeking and Grantmaking Survey” (2014, \$8,500). Funded by American University’s Provost’s Office Faculty Research Support Grant. Lewis Faulk and Amanda J. Stewart. Data from parallel surveys to grantmaking foundations and nonprofit grant-seeking organizations in 10 metropolitan markets across 3 fields of human services activity.

“Longitudinal Foundation Grant Application and Grant Decision Data” (2013). Supported by the MAXIMUS Charitable Foundation. Lewis Faulk, Amanda J. Stewart, and John F. Boyer. Extensive data on all grant applications, funding decisions, and foundation management processes over 12 funding cycles for a foundation active on the local and national levels.

“U.S. Community Foundations, Programs, Donor Advised Funds, and Activities” (2012, 2019). Lewis Faulk and Jasmine McGinnis Johnson. Longitudinal data on program descriptions, expenses for each program, and Donor Advised Funds for a sample of community foundations across the U.S.

SELECTED HONORS AND AWARDS

Award for Outstanding EWI Contribution, American University School of Public Affairs, 2015-2016
Selected from over 20 *Excellence with Impact* projects.

Excellence with Impact (EWI) Grant, American University School of Public Affairs, 2015
To host June 2015 Shaping the Future of Nonprofit Data symposium and expand a partnership with the Urban Institute to advance the Nonprofit Panel Dataset Project.

Robert Cleary Award for Excellence in Public Affairs Research, American University, 2014
For the article “An Analysis of Gender Pay Disparity in the Nonprofit Sector: An Outcome of Labor Motivation or Gendered Jobs?”

The Gabriel Rudney Award for Best Dissertation, 2012
Awarded by the Association for Research on Nonprofit Organizations and Voluntary Action for the dissertation “Nonprofit and Foundation Behavior in Competitive Markets for Grants”

Outstanding Doctoral Student in Public Policy Award, 2010
Recognizing academic excellence and scholarship in the field of public policy,
Georgia State University and Georgia Institute of Technology, Ph.D. in Public Policy Program

RGK Center for Philanthropy and Community Service Summer Fellowship, 2010
LBJ School of Public Affairs, University of Texas, Austin

ARNOVA Doctoral Fellowship, 2010
Award to participate in the ARNOVA dissertation seminar and the ARNOVA conference

Andrew Young Fellowship, 2008-2010
Andrew Young School of Policy Studies, Georgia State University

Torch of Peace Award, 2007

Recognizing service to the Atlanta nonprofit community, Georgia State University

William B. Hight, Jr. Teaching Award, 2003

Recognizing great potential for success in teaching, Davidson College

Leadership and Service Award, 2003

Recognizing leadership and service in the Davidson community, Davidson College

Bonner Scholarship, 1999-2003

For community service and leadership, Davidson College

Sunshine Lady Foundation Sunbeam Grant, \$10,000, 2000-2001

To improve the Ada Jenkins Community Center, Davidson, NC

Ballard-Faulk Service Award, 1999

Inaugural award recognizing service to the Elkin-Jonesville community, Elkin, NC

CONFERENCE PAPERS, PRESENTATIONS, AND PANELS

Academic Conferences

“Simulated ChatGPT Experiments vs. Actual Experiments of Donor Behavior: AI Uses for Behavioral Nonprofit Research.” To be presented at the Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), November 2024. With Tianyu Chen, Minjung Kim, and Jurgen Willems.

“Voices From the Sector: Nonprofit Advocacy in Turbulent Times.” To be presented at the Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), November 2024. With Mirae Kim and Heather MacIndoe.

“A Test of ‘Donor’ Behavior in Simulated Experiments Using ChatGPT: Implications, Promises, and Threats for Nonprofit Scholarship.” International Society for Third Sector Research (ISTR) Conference, July 2024. With Tianyu Chen, Minjung Kim, and Jurgen Willems.

“Nonprofit Advocacy and Lobbying: A Call for Clarification and Action.” The Future of Nonprofit Regulation in the United States A Symposium at the Urban Institute, Washington, DC, April 18-19, 2024. With Ben Kershaw, Mirae Kim, Heather MacIndoe, Kevin Miller, and Emily Rogers.

“Perceptions of Entrepreneurial Orientation Across the Sectors: Individuals’ Responses to Nonprofit vs. For-Profit Entrepreneurial Behavior.” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), November 2023. With Minjung Kim.

“Data for Public Policy Research: Advances in Open Data, New Initiatives, and Expanded Resources.” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), November 2023.

“Who Funds Nonprofit Advocacy Activities? Findings from National Survey.” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), November 2023. With Mirae Kim and Heather MacIndoe.

“U.S. Nonprofit Political and Civic Engagement in a Red, Blue, and Purple World.” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), November 2023. With Heather MacIndoe and Mirae Kim.

“The (Spillover) Effect of Nonprofits’ External Affairs Activity on Voter Turnout: Evidence from 2020 Election.” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), November 2023. With Tianyu Chen.

“A Multilevel Governance Approach to Representation in Nonprofits and Organizational Outcomes During the Covid-19 Pandemic.” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), November 2023. With Tianyu Chen and William Prince.

“Editor’s Panel: An Overview of Nonprofit Journals and a Conversation with the Editors.” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), November 2023.

“Social Media Use and Impact of Nonprofit Organizations in 2020.” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), November 2022. With Tianyu Chen.

“The Effect of Nonpharmaceutical Interventions of COVID-19 on Startup Social Entrepreneurship.” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), November 2022. With Tianyu Chen.

“Signals of Entrepreneurial Orientation on Stakeholder Response: Developing a Scale of Perceived EO for Nonprofits.” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), November 2022. With Minjung Kim and Peter Frumkin.

“Growth Aspirations (vs. Reality) Among Nonprofit Entrepreneurs.” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), November 2022. With Fredrik Andersson, Jesse Lecy, Mirae Kim, and Teresa Harrison.

“Does Engagement in Advocacy Coalitions ‘Crowd out’ or ‘Crowd in’ Advocacy Behaviors by Nonprofit Organizations?” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), November 2022. With Mirae Kim and Heather MacIndoe.

“The State of Nonprofit Advocacy: Evidence from a New Nationally Representative Survey of U.S. Nonprofits.” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), November 2022. With Mirae Kim and Heather MacIndoe.

“A National Assessment of Representation and Advocacy in the Nonprofit Sector.” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), November 2022. With Mirae Kim and Heather MacIndoe.

“Nonprofit Panel Data Platform and Findings from the Year-2 National Survey.” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), November 2022. With Alan Abramson, Mirae Kim, and Jesse Lecy.

“Critical Perspectives Section Colloquium: Paradigmatic Pluralism in Nonprofit Scholarship: A conversation with authors, reviewers and editors.” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), November 2022. With Jennifer Dodge, Billie Sandberg, Elizabeth Dale, Abhishek Bhati, Susan Appe, Chao Guo, Jaelyn Piatak.

Journal Editors Panel. Academy of Management (AoM) Annual Conference, Public and Nonprofit Division. August 2022.

“Pandemic Shock and Resilience: Socio-Demographic Vulnerability of Community-Level Nonprofit Services.” International Society for Third Sector Research (ISTR) Conference. July 2022. With Tianyu Chen, Mirae Kim, and Bo Li.

“Pandemic Shock and Resilience: Socio-Demographic Vulnerability of Community-Level Nonprofit Services.” Public Management Research Conference (PMRC), May 2022. With Tianyu Chen, Mirae Kim, and Bo Li.

“Restoring Public Trust in Charitable Organizations: An experiment test of the effect of different levels of organizational crises on public trust in nonprofits.” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), November 2021. With Minjung Kim and Jurgen Willems

“The nonprofit organizational life-cycle: current theory, knowledge, gaps, and data frontiers.” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), November 2021. With Fredrik Andersson, Mirae Kim, Teresa Harrison, and Jesse Lecy.

“Pandemic Shock and Resilience: Socio-Demographic Differences in Nonprofit Organizations’ Vulnerability Leading into 2020.” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), November 2021. With Tianyu Chen and Layla Nath.

“Government Failure Theory Revisited: Is Service Category the Missing Piece to The Puzzle?” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), November 2021. With Tianyu Chen.

“The Nonprofit Organizations Research Panel Platform (NORPP Manager). Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), November 2021. With Mirae Kim.

“Nonprofit Trends and Impacts 2021: National Findings on Donation Trends from 2015 through 2020, Diversity and Representation, and First-Year Impacts of the COVID-19 Pandemic.” UPSWELL Conference, October 2021. With Elizabeth Boris.

“Agents of Pluralism: Nonprofit Organizations in an Age of Turmoil: Presentation of Nonprofit Trends and Impacts 2021 Nationally Representative Survey of Nonprofit Organizations and Donation Trends.” American Political Science Association, September 2021. With Elizabeth Boris and Mirae Kim.

Journal Editors Panel. Academy of Management (AoM) Annual Conference, Public and Nonprofit Division. August 2021.

“Restoring Public Trust in Charitable Organizations: An omnibus experiment strategy to test inter-organizational spillover effects.” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), virtual, November 2020. With Minjung Kim and Jurgen Willems.

“Bricolage and Innovation in Small Nonprofit Organizations.” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), virtual, November 2020. With Fredrik O. Andersson and Per Svensson.

“Nonprofit Financial Decision Making in Hard Times.” Nonprofit Finance and Financial Management Section Colloquy. Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), virtual, November 2020. With Dennis Young, Teresa Harrison, and Joseph Cordes.

“Testing Differences between Donation and Volunteering Citizen Participation Intentions in Experiments and Actual Behaviors.” The 7th Annual Science of Philanthropy Initiative (SPI) Conference, hosted virtually by the Lilly School of Philanthropy at Indiana University, September 16th & 17th, 2020. Presentation available online: <https://www.youtube.com/watch?v=bKE2juk-hAQ&feature=youtu.be>. With Minjung Kim.

“Growth Aspirations among Nonprofit Entrepreneurs,” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), San Diego, November 2019. With Fredrik O. Andersson.

“Signal Accumulation in Organizational Reputation Building: The Moderating Effect of Mission Valence on Trust Breach and Forgiveness.” Public Management Research Association (PMRA) Conference, Chapel Hill, NC, June 11-14, 2019. With Jurgen Willems.

“Financial Resource Drivers of Nonprofit Startup and Sustainability,” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), Austin, TX, November 2018. With Fredrik O. Andersson.

“Public Support Revenue and Media Visibility: The Case of U.S. Advocacy-Oriented Nonprofit Organizations,” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), Austin, TX, November 2018. With Long Tran and Lilli Shaffer.

“Big Open Nonprofit Data.” Panel Discussant. 13th International Conference of the International Society for Third Sector Research (ISTR), Amsterdam, Netherlands, July 2018.

“Public Support Revenue and Media Visibility: The Case of U.S. Advocacy-Oriented Nonprofit Organizations,” 13th International Conference of the International Society for Third Sector Research (ISTR), Amsterdam, Netherlands, July 2018.

“Individual Perceptions and Use of Nonprofits in Diverse Urban Settings: Supplements or Complements to Local Government Failings?” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), Grand Rapids, MI, November 16-18, 2017. With Khaldoun AbouAssi, Minjung Kim, Lilli Shaffer, and Long Tran.

“Cutback Management and Foundation Grantmaking.” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), Grand Rapids, MI, November 16-18, 2017. With Lilli Shaffer.

“Nonprofit Panel Dataset Project – Expanding Partnerships.” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), Grand Rapids, MI, November 16-18, 2017.

“So Close, Yet So Far: Obstacles and Opportunities in Research on Nonprofits and NGOs” Mini Plenary Panelist. Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), Grand

Rapids, MI, November 16-18, 2017.

“Use and Perceptions of Nonprofit and Local Government Services in Diverse Urban Settings.” Public Management Research Association (PMRA) Conference, Washington, DC, June 8-10, 2017. With Khaldoun AbouAssi, Minjung Kim, Lilli Shaffer, and Long Tran.

“Neighborhood Gentrification, Intra-Metropolitan Population Shifts, and the Responsiveness of Local Nonprofit Programs.” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), Washington, DC, November 17-19, 2016.

“The Nonprofit Panel Dataset: Sharing Progress and Seeking Constituent Feedback.” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), Washington, DC, November 17-19, 2016.

“Emerging Scholars: Surviving Pre-Tenure.” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), Washington, DC, November 17-19, 2016.

“Measuring the Impacts of Changes in Organizational Finance on Nonprofit Advocacy Activities Over Time.” International Society for Third Sector Research (ISTR) conference, Stockholm, Sweden, June 28 – July 1, 2016.

“Foundation Financing of Nonprofit Start-Ups.” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), Chicago, Illinois, November 19-21, 2015. With Fredrik O. Andersson.

“Continuing the Quest for Longitudinal Examination: Researching and Serving Together.” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), Chicago, Illinois, November 19-21, 2015. With Teresa Derrick-Mills.

“As You Sow, so Shall You Reap? Evaluating if Targeted Financial Capacity-Building Improves Nonprofit Financial Health.” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), Chicago, Illinois, November 19-21, 2015. With Amanda J. Stewart.

“Donor Support for Social Causes: A Survey Experiment on the Effects of Organizational Form and Financing Strategy.” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), Chicago, Illinois, November 19-21, 2015. With Sheela Pandey, Sanjay K. Pandey, and Kristen Scott Kennedy.

“Exploring the Risks of Government Funded Growth in Human Service Organizations.” Academy of Management (AOM) Conference, Vancouver, British Columbia, August 7-11, 2015. With Jasmine McGinnis Johnson and Susannah Bruns Ali.

“The Adoption, Use, and Impact of Performance Management Practices by Nonprofits in Foundation Grant Funding Markets.” Public Management Research Association (PMRA) Conference, Minneapolis, Minnesota, June 11-13, 2015.

“Understanding Grantseeking and Grantmaking in Competitive Nonprofit Markets.” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), Denver, Colorado, November 19-22, 2014. With Amanda Janis Stewart.

“Understanding Grantseeking and Grantmaking in Competitive Nonprofit Markets.” International Society for Third Sector Research (ISTR) conference, Muenster, Germany, July 22-25, 2014. With Amanda Janis Stewart.

“Illuminating the Black Box: Testing the Two-Stage Competitive Process for Grants.” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), Hartford, Connecticut, November 20-23, 2013. With Amanda Janis and John F. Boyer.

“Seeking Common Ground: Assessing Concepts and Measures of Professionalization.” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), Hartford, Connecticut, November 20-23, 2013. With Amanda Janis.

“Publicness of Goods and Issue Salience: Implications for Competition in the Provision of Public Services.” Conference on Nonprofit Competition and Public Policy, held by *Nonprofit Policy Forum* and Syracuse University at the Greenberg House in Washington D.C., October 4, 2013.

“Smart Scaling: Ensuring Sustainable Human Services for Vulnerable Populations.” The Public Management Research Conference (PMRC), Madison, Wisconsin, June 20-22, 2013. With Jasmine McGinnis Johnson and Susannah Bruns Ali.

“Nonprofits, the Compensatory State, and the Paradox of Neoliberalism.” Annual Conference of the American Society for Public Administration (ASPA), New Orleans, LA, March 15–19, 2013. With Robert F. Durant and Amanda Janis.

“A Fresh Look at Foundation Payout: Fulfilling the Public Good amidst Professionalization?” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), Indianapolis, Indiana, November 15-17, 2012. With Amanda Janis.

“A Partial Theory of Competition in Grant Markets.” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), Indianapolis, Indiana, November 15-17, 2012. With Jesse D. Lecy and Jasmine A. McGinnis.

“Scaling Up: An Analysis of Rapid Growth with Government Funding and Maintaining Human Services through Economic Turmoil.” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), Indianapolis, Indiana, November 15-17, 2012. With Jasmine A. McGinnis and Susannah Bruns Ali.

“Scaling Up: An Analysis of Rapid Growth with Government Funding.” Poster presented at Association for Public Policy Analysis and Management (APPAM), Baltimore, Maryland, November 8-10, 2012. With Jasmine A. McGinnis and Susannah Bruns Ali.

“The Professionalization of Community Foundations and their Emerging Roles in Defining Public Values and Setting Local Agendas,” Creating Public Value in a Multi-Sector, Shared-Power World Conference, Minneapolis, Minnesota, September 20-22, 2012. With Jasmine A. McGinnis.

"Impact of Board Network Structures on Grant Success," International Society of Third Sector Research (ISTR), Siena, Italy, July 10-13, 2012. With Jurgen Willems, Jasmine A. McGinnis, and Amanda Janis.

"Entrance barriers and competition in foundation grant markets," Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), Toronto, Canada, November 18, 2011. With Jesse D. Lecy and Jasmine A. McGinnis.

"Explaining the Use of Commercial Revenue Surplus in Nonprofit Organizations." Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), Washington, D.C., November, 2010. With Marcus Lam and Janelle Kerlin.

"Exploring Nonprofit Organizational Evolution: An Assessment of the Relationship between Life-Stages and Organizational Capacity." Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), Washington, D.C., November, 2010. With Fredrik O. Andersson.

"Nonprofit Competition and the Allocation of Philanthropic Resources." International Society of Third Sector Research (ISTR), Istanbul, Turkey, July, 2010. With Dennis R. Young, Bruce A. Seaman, Amanda L. Wilsker, and Nicholas Harvey.

“Foundation Grantmaking in Competitive Nonprofit Markets: Spreading the Wealth or Winner Takes All?” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), Cleveland, Ohio, November 19-21, 2009. With Shena Ashley.

“Explaining Gender Pay Disparities in Nonprofit Industries: A Multilevel Model.” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), Cleveland, Ohio, November 19-21, 2009. With Lauren Hamilton Edwards, Gregory B. Lewis, and Jasmine McGinnis.

“Concentration, Competition and Collaboration in the U.S. Nonprofit Sector: Implications for Efficiency and Public Policy.” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), Cleveland, Ohio, November 19-21, 2009. With Dennis R. Young, Bruce A. Seaman, Amanda L. Wilsker, and Nicholas Harvey.

“Wage Differentials and Gender Diversity in the Nonprofit Workforce: Are Nonprofits Really More Equitable?” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), Philadelphia, Pennsylvania, November 20-22, 2008. With Gregory B. Lewis.

“Calculated Risks: An Approach to Measuring Risk in Grantmaking Portfolios.” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), Philadelphia, Pennsylvania, November 20-22, 2008. With Shena Ashley.

“The Boundaries of Social Enterprise: When Can a Failing Business Succeed in Nonprofit Form?” International Society for Third Sector Research (ISTR) and EMES-ISTR European Conference of Barcelona, Barcelona, Spain July 8-12, 2008. With Dennis R. Young and Nicholas Harvey.

“Social Capital is a Two-Way Street: Accounting for Community Social Capital Investments in Nonprofit Organizations.” Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), Atlanta, Georgia, 15-17 November 2007.

Invited Talks

“Telling the Oklahoma Nonprofit Story: Nonprofit Trends and Impacts Panel Study.” Oklahoma Center for Nonprofits. November 2024.

“Understanding the Environment in Which Nonprofits Operate.” Executive Leadership Program for Nonprofit Organizations (ELPNO). Fanning Institute for Leadership Development, University of Georgia. January 2023.

“Nonprofit Trends and Impacts 2021: National Findings on Donation Trends from 2015 through 2020, Diversity and Representation, and First-Year Impacts of the COVID-19 Pandemic. Key Findings from the Year 1 Report.” Aspen Institute Webinar “Who is Giving? Who is Getting? Giving Trends in the Pandemic Era.” March 2022. With Mirae Kim.

“Understanding the Environment in Which Nonprofits Operate.” Executive Leadership Program for Nonprofit Organizations (ELPNO). Fanning Institute for Leadership Development, University of Georgia. March 2022.

“Nonprofit Trends and Impacts 2021: National Findings on Donation Trends from 2015 through 2020, Diversity and Representation, and First-Year Impacts of the COVID-19 Pandemic. Key Findings.” Science of Philanthropy Initiative (SPI) Seminar Series, November 2021. With Mirae Kim.

“Overview of the U.S. Nonprofit (NGO) Sector, Current Trends, and Challenges.” Building NGO Resilience: A Grassroots Perspective. A Project for the Organization for Security and Co-operation in Europe (OSCE), U.S. Department of State, International Visitor Leadership Program, Washington DC, November 6, 2018.

“Overview of the U.S. Nonprofit Sector: Tax Structure, Current Trends, and Challenges.” Building Civil Society: Strategies for NGO Growth and Sustainability, U.S. Department of State, International Visitor Leadership Program, Washington DC, October 16, 2018.

“Grantmaking Foundation Management and Professionalization: Perspectives from Current Research.” Invited by the University of Maryland, College Park, Office of China Affairs, presentation to visiting foundation leaders from the China Charity Alliance. College Park, MD, October 19, 2016.

“Milwaukee Grants: Who gets funded (And who doesn't)?” Invited by the Greater Milwaukee Foundation and the Helen Bader Institute. Milwaukee, Wisconsin, November 17, 2015.

“Grantseeking and Grantmaking Study Shows Challenges Faced by Philanthropic Leaders.” Invited by the Donors Forum of Wisconsin and the Helen Bader Foundation. Milwaukee, Wisconsin, November 18, 2014.

“Developing Nonprofit Resources.” Invited by the United Way of the National Capital Area, Emerging Leaders Board Leadership and Development Program, September 30, 2014.

“Fundraising and Resource Development.” Invited by the United Way of the National Capital Area, Emerging Leaders Board Leadership and Development Program, February 27, 2014.

“The \$137 Billion Connection: Nonprofit-Government Contracts and Grants.” Invited panelist at the release of the Nonprofit-Government Contracts and Grants: Findings of the 2013 Survey, The Urban Institute, Washington, D.C., December 5, 2013.

“Understanding the Philanthropic Marketplace: An analysis of the local grants economy.” Invited presentation to the Association of Philanthropic Counsel’s Educational Forum, Atlanta, Georgia, November 5-7, 2009.

Events and Invited Roundtables

“The Future of Nonprofit Regulation in the United States” symposium, panel presentation, “Nonprofit Advocacy and Lobbying: A Call for Clarification and Action” with Mirae Kim, Heather MacIndoe, Emily Rogers, Ben Kershaw, and Kevin Miller. The Urban Institute, Washington, DC, April 18-19, 2024.

“The Retreat of Nonprofits’ Influence on Systems & Policy” webinar, panel presentation on the findings from the 2022 Public Engagement Nonprofit Survey. Independent Sector. July 26, 2023.

<https://buildingmovement.org/blog/the-retreat-of-nonprofits-influence-on-systems-amp-policy-webinar-independent-sector/>

2022 Independent Sector/ARNOVA Symposium on Public Policy for Nonprofits. Virtual. October 14, 2022. <https://independentsector.org/policy/symposium-on-public-policy-for-nonprofits/>

"Findings and Implications of the Nonprofit Trends and Impacts 2021 Survey." American University School of Public Affairs Webinar. December 1, 2021.

2021 Independent Sector/ARNOVA Symposium on Public Policy for Nonprofits. Co-Chair. Virtual. September 17, 2021.

“Data and Technology: Resources and Implications for Nonprofit Regulation and Oversight” event. Invited panelist and participant, “Empirical Research on Nonprofit Organizations and Philanthropy” panel, Urban Institute (virtual), March 25-26, 2021.

2020 ARNOVA Symposium on Public Policy for Nonprofits. Co-Chair. Virtual. May 18, 2020.

2018 ARNOVA Symposium on Public Policy for Nonprofits. Invited discussant and participant. Washington, D.C., November 10, 2018.

Wise Economic Decision Making: Implications from Nonprofit Research. Invited panelist and participant. Cleveland State University, March 17, 2017.

2016 ARNOVA Symposium on Public Policy for Nonprofits. Invited discussant and participant. Washington, D.C., November 15, 2016.

2nd Foundation Grants Data Summit, Helen Bader Institute, Milwaukee, WI. Co-organizer, November 17, 2015.

Foundation Grants Data Summit, Syracuse University, Syracuse, NY. Invited by the Campbell Public Affairs Institute, September 5-6, 2015.

Shaping the Future of Nonprofit Data Symposium, American University and The Urban Institute, Co-organizer, June 27-28, 2015.

2015 ARNOVA Symposium on Public Policy for Nonprofits. Invited discussant and participant, Urban Institute, Washington, D.C., May 13, 2015.

“Foundation Grantmaking Over the Economic Cycle.” Invited roundtable discussion participant, Tax Policy and Charities Project, The Urban Institute, Washington, D.C., March 13, 2014.

Alliance for Nonprofit Management Strategy Lab. Invited roundtable participant to discuss pressing nonprofit management issues and evidence of best practice, The Meyer Foundation, Washington, D.C., November 29, 2012.

TEACHING EXPERIENCE

Graduate Level

Managing Nonprofit Organizations (PUAD 681, American University)

Nonprofits and Public Policy (PUAD 696/685, American University)

Nonprofit Policy Advocacy and Law (PUAD 696/685, American University)

Nonprofit Resource Development (PUAD 682, American University)

Introduction to the Nonprofit Sector (PMAP 8210, Georgia State University)
Program Performance Evaluation and Management (PUAD 696/685, American University)
Managing a Nonprofit in Crisis (American University, SPA Analytics & Management Institute)
How to Start a Nonprofit (American University, SPA Analytics & Management Institute)
Social Entrepreneurship (Universität Hamburg, Germany)
Social Network Analysis Using R (American University, SPA Analytics & Management Institute)

Undergraduate Level

Nonprofit and Social Entrepreneurship (MGMT 360, American University)
Complex Problems –Organizations and World Change, (CORE 105, American University)

PROFESSIONAL SERVICE

Internal Service (American University)

University

Community-Based Learning (CBL) Faculty Advisory Group (2018-2023)
Community-Based Research Scholars (CBRS) Advisory Committee (2015-2021)
AU President Search Committee, SPA Faculty Representative (2016-2017)

School of Public Affairs

Education Policy Committee (2015-2017, 2024-)
Merit and Course Load (MCL) Committee (2022, 2023, 2024)
SPA Summer Diversity Academy Research Mentor (2024)
Nonprofit Careers/Industry Day Alumni Panel Moderator (2019, 2020, 2021, 2022)
Excellence with Impact (EWI) Review Committee (2018-2019, 2019-2020)
SPA School-Wide Planning Steering Committee (2012 – 2013)
Subcommittee Chair, Developing a Culture of Excellence Subcommittee

Department of Public Administration and Policy

Public Administration Faculty Search Committee (2024-2025)
MPA/MPP Internship Advisor (2023-2024, 2024-2025)
Faculty Mentor Committee (Nathan Favero) (2017-2022)
Public Administration and Policy Faculty Search Committee (2021-2022)
MPA/MPP Application Review Committee (2014-2015, 2015-2016, 2016-2017, 2017-2018, 2018-2019)
Careers in Nonprofit Management Alumni Panel Coordinator & Moderator (2011, 2012, 2013, 2018)
Public Administration and Policy Faculty Search Committee (2017-2018)
Public Administration and Policy Faculty Search Committee (2016 - 2017)
Grant Seeking and Management Panel Co-coordinator and Moderator (2015)
NP Management and Org Behavior Faculty Search Committee (2014 - 2015)
Urban/Metropolitan Faculty Search Committee (2013 - 2014)
PhD Application Review Committee (2013 - 2014)
Nonprofit Management Comprehensive Field Exam Chair (May 2013)
Senior Faculty and Department Chair Search Committee (2012 - 2013)
Nonprofit Management Comprehensive Field Exam Committee (September 2011)

External Service and Association Activity

Nonprofit Management and Leadership

Editor-in-Chief, 2021-present
Co-lead, Nonprofit Early Scholars Fellowship Program, 2022-present
Editorial Board, 2015-2020

Nonprofit Panel Dataset Project, co-lead (with Teresa Derrick-Mills and Mirae Kim, 2020-present), lead (2017-2020), co-lead (with Teresa Derrick-Mills, 2015-2017)

Independent Sector

Public Policy Committee (2020-2024)

Support and contributions to the *Health of the U.S. Nonprofit Sector* project, data, and reports (2020-present) <https://independentsector.org/resource/health-of-the-u-s-nonprofit-sector/>

Raising A Village (RAV), <https://raisingavillage.org/>
Board of Directors (2020-present)

DC Area Nonprofit and Civil Society Scholars, Washington, DC.
Co-founder and co-organizer (October 2012-2020)

Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA)
2024 Conference Local Arrangements Committee (2023-2024)
ARNOVA/IS Symposium on Public Policy for Nonprofits and Philanthropy, co-chair (2020, 2021)
committee (2022, 2023)
Conference Track Chair (Nonprofit Public Policy, Regulation and Advocacy) (2017, 2018)
Research Committee (2014-2017)
2016 Conference Host Consortium, Local Arrangements Committee (2014-2016)
Conference Planning Committee (2013)
Gabriel Rudney Award for Best Dissertation Selection Committee (chair, 2013)

International Society for Third Sector Research (ISTR)
PhD Seminar Faculty (2015-2016, 2017-2018)

Nonprofit Policy Forum (Editorial Assistant, 2010-2011)

Ad-Hoc Manuscript Reviewer: *Nonprofit and Voluntary Sector Quarterly (NVSQ)*, *Nonprofit Management and Leadership (NML)*, *Nonprofit Policy Forum (NPF)*, *Voluntas*, *Public Finance Review (PFR)*, *Public Administration Review (PAR)*, *Journal of Policy Analysis and Management (JPAM)*, *Journal of Public Administration Research and Theory (JPART)*, *Public Performance and Management Review (PPMR)*, *Review of Public Personnel Administration (ROPPA)*, Israel Science Foundation, The Urban Institute, Edward Elgar Publishing

Other Professional Service: Public Management Research Association (PMRA) Panel Chair and Discussant (2017); Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA) Conference Volunteer (2007); International Society for Third Sector Research (ISTR) Conference Submission Reviewer (2008), Association of Public Policy Analysis and Management (APPAM) conference panel discussant (2011, 2013).

Consulting

Meyer Foundation, Washington DC (December 2014-March 2015)

MAXIMUS Charitable Foundation (Nov. 2011-Aug. 2012)

Provided an evaluation of the foundation's grantmaking activity and potential growth opportunities. Supported improvements to the foundation's grantmaking activity, employee engagement, capacity, and operations.

Marietta Youth Empowerment through Learning, Leading, and Serving (2010)

Startup assistance, document review, state incorporation, and 501(c)(3) exemption and compliance

Regional Council of Churches of Atlanta (2006, Supervised by Harvey K. Newman, PhD)

Performance evaluation development and implementation support

MEDIA APPEARANCES AND INTERVIEWS

WalletHub, Internet. (December 2015)

<https://wallethub.com/edu/most-and-least-charitable-states/8555/>

Expert interview for WalletHub's "2015's Most and Least Charitable States" report of recent state-level donation trends and policy issues.

BizTimes.com, January 2, 2015

Research profiled in "Connecting to Philanthropy: The understudied behaviors of grant seekers and grantmakers" By Jill Van Calster

<https://www.biztimes.com/2015/industries/nonprofit-philanthropy/connecting-to-philanthropy-the-understudied-behaviors-of-grant-seekers-and-grantmakers-2/>

Nonprofit Quarterly, December 6, 2013

Quoted in Nonprofit Quarterly's Cohen Report on the Urban Institute's release of Nonprofit-Government Contracts and Grants: Findings of the 2013 Survey report.

<http://us4.campaign-archive1.com/?u=322fdd736769904659c292327&id=2ee9292ab4&e=48d805febe>

American Magazine, May, 2012

Interviewed and quoted in the article "All in for Nonprofits" by Charles Spencer, May 2012, pp. 31-34.

<http://www.american.edu/americanmagazine/features/AU-Alums-All-in-for-Nonprofits.cfm>

WRC-TV NBC4, WTOP.com, February 3, 2012 / WTOP 103.5 FM, February 4, 2012

Expert interview on the controversy surrounding the Susan G. Komen Foundation's decision to cut off and then subsequently restore funding to Planned Parenthood affiliates.

PROFESSIONAL MEMBERSHIPS

Public Management Research Association (PMRA)

Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA)

International Society for Third Sector Research (ISTR)